

Medicaid Innovation Accelerator Program (IAP)

**Information Session:
Value-Based Payment
and Financial
Simulations Technical
Assistance Opportunity**

December 12, 2019

3:00 PM-4:00 PM ET



Logistics for the Webinar

- All lines will be muted
- To participate in a polling question, exit out of “full screen” mode
- Use the chat box on your screen to ask a question or leave a comment

Welcome!

Karen LLanos, Director, Medicaid IAP
Center for Medicaid and CHIP Services (CMCS)
Centers for Medicare and Medicaid (CMS)

IAP Team for Value-Based Payment and Financial Simulations

- Karen Llanos and Katherine Vedete, Medicaid IAP, CMCS
- Negussie Tilahun and Asher Mikow, Financial Management Group, CMCS
- Contracting Team
 - NORC at the University of Chicago: Scott Leitz, Kevin Koenig, Sarah Downie
 - Partners
 - Center for Health Care Strategies: Tricia McGinnis
 - RAND Corporation: Justin Timbie
 - Actuarial Research Corporation: Gerald Riley
 - Stratis Health: Sue Severson

Agenda for Today's Call

- Overview of the Medicaid Innovation Accelerator Program
- Overview of Value-Based Payment and Financial Simulations Technical Assistance
- How to Express Interest in Technical Assistance
- Next Steps

Polling Question #1

What organization in the list below best describes where you currently work?

- Medicaid agency
- Other state agency
- Health care provider
- Health plan/managed care organization
- Advocacy organization
- Research organization
- Other

Polling Question #2

(State/Territory Medicaid Participants Only)

Has your Medicaid program participated in an IAP technical assistance opportunity before?

- Yes
- No
- Do Not Know/Other

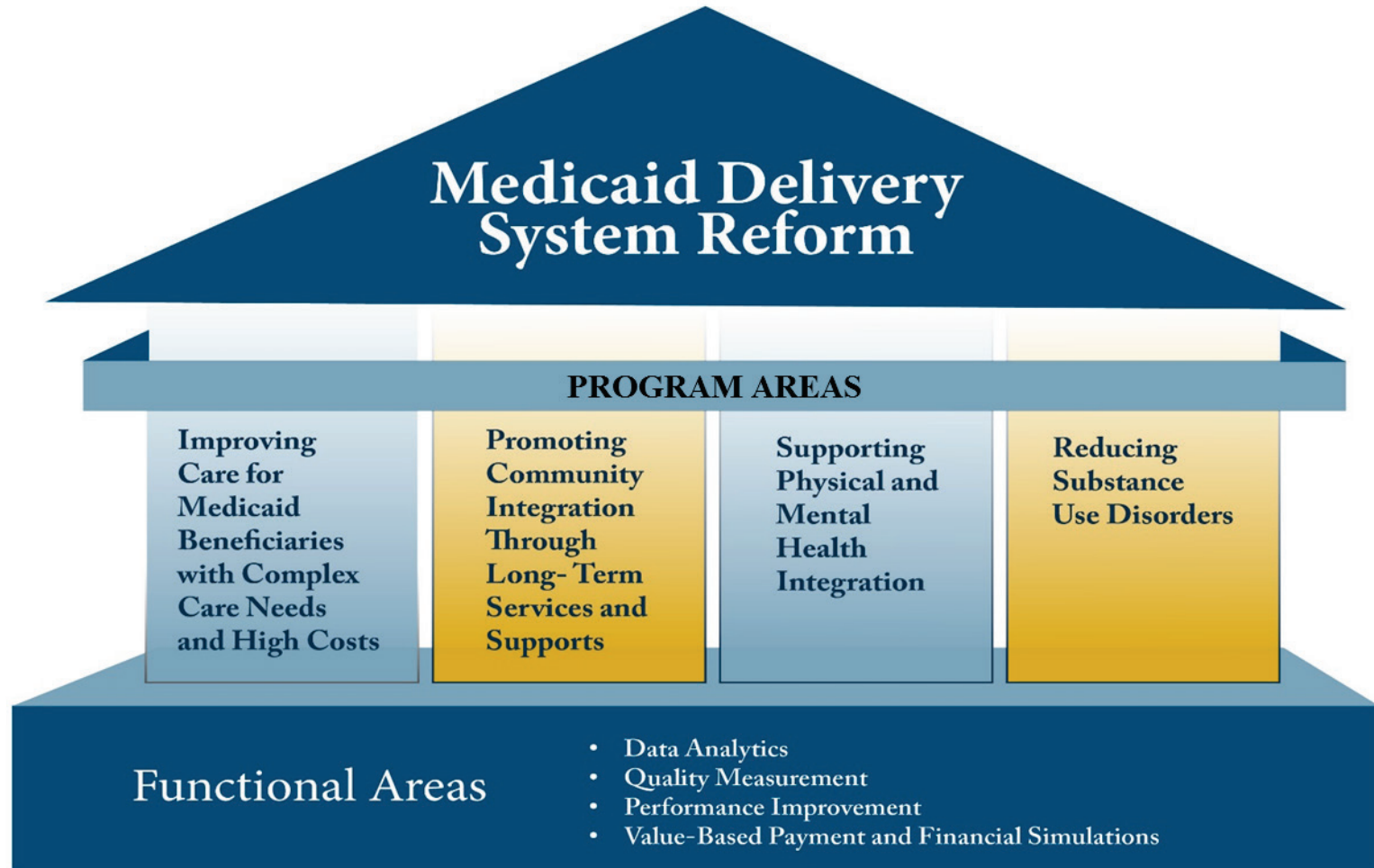


Overview of the Medicaid Innovation Accelerator Program

Medicaid IAP

- Launched in 2014 by the Center for Medicaid and CHIP Services with funding from the Center for Medicare & Medicaid Innovation
- Goal is to improve the health and health care of Medicaid beneficiaries, and to reduce costs by supporting states in their ongoing payment and delivery system reforms
- Offers technical assistance, tool development, and cross-state learning opportunities

IAP Program and Functional Areas




Defining Success Across IAP

- Participation in IAP has led to **increased delivery system reform** in the IAP program priority areas/populations
- IAP built Medicaid agencies' capacity in the following delivery system reform levers:
 - Data Analytics
 - Quality Measurement
 - Performance Improvement
 - Value-Based Payment and Financial Simulations

Upcoming 2020 IAP Technical Assistance Opportunities

- Value-Based Payment and Financial Simulations -General Technical Assistance (Today)
- Data Analytics – General Technical Assistance (Information Session January 9, 2020)
- Reducing Substance Use Disorders (Expressions of Interest Due January 10, 2020)
 - Data Dashboards Affinity Group
 - Medication Assisted Treatment Affinity Group



Overview of Value- Based Payment and Financial Simulations (VBPFS) Technical Assistance

Technical Assistance Goals

- Support states as they develop Medicaid VBP models and/or enhance and expand existing Medicaid payment reform efforts
 - VBP Definition: Payment models that range from rewarding for performance in fee-for-service to capitation, including alternative payment models and comprehensive population-based payments
- Specifically, IAP will support Medicaid agencies with designing, developing and/or implementing VBP approaches that align with CMMI's payment models

CMS Learning and Action Network

APM Framework

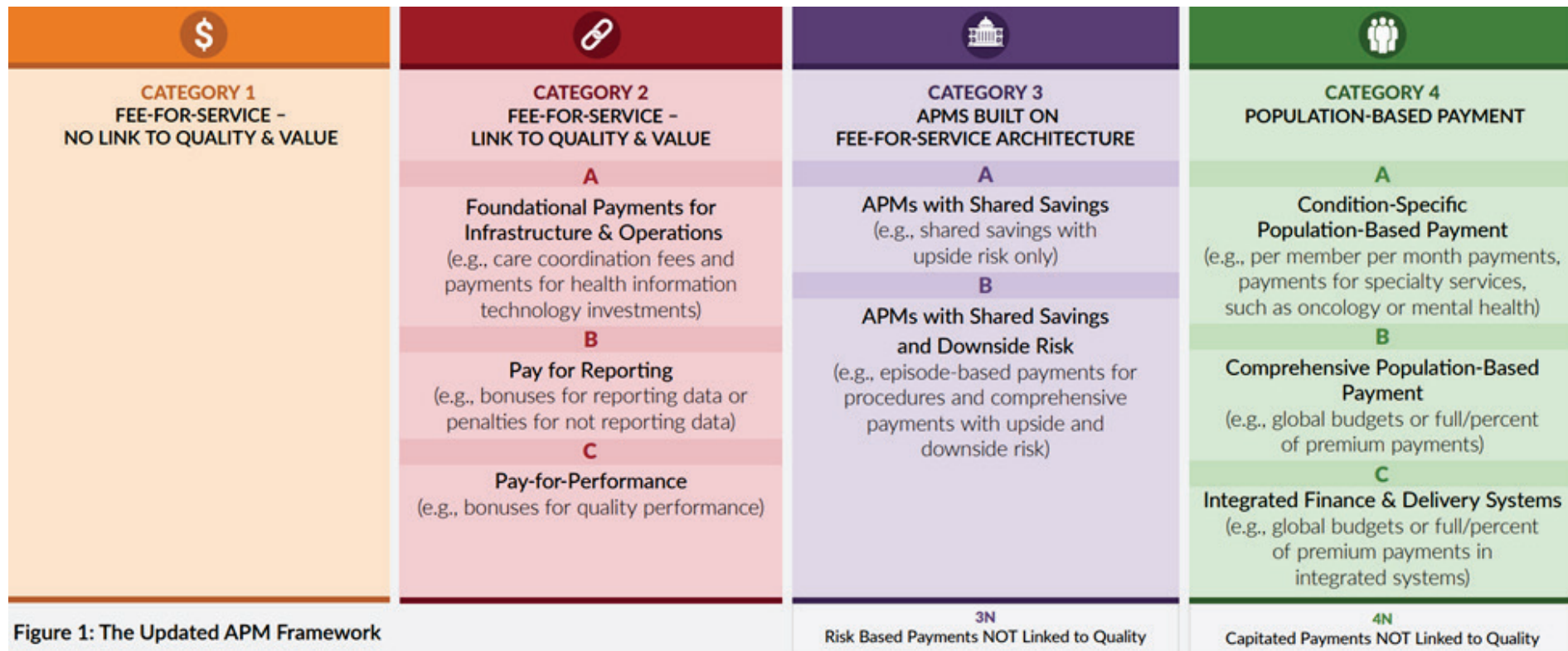


Figure 1: The Updated APM Framework

<https://hcp-lan.org/apm-refresh-white-paper/>

Technical Assistance Pathways

States will choose one of the following two pathways when requesting technical assistance:

Pathway 1: Strategic design support in preparation for a specific upcoming CMMI payment model

Pathway 2: Support designing, developing and implementing Medicaid VBP approaches that align with a CMMI payment model and/or VBP approach

Pathway 1: Strategic Design for Upcoming CMMI Model

To identify upcoming CMMI payment models, go to this page:

<https://innovation.cms.gov/initiatives/#views=models>, click on the “More search options” drop down, and check the “Announced” box.

Pathway 2: CMMI Payment Model and/or VBP Approach

CMMI payment model examples:

(<https://innovation.cms.gov/initiatives/#views=models>):

- Advanced Alternative Payment Models under the Quality Payment Program
- Bundled Payments for Care Improvement
- Next Generation or other Accountable Care Organization (ACO) Models
- Strong Start

Pathway 2: CMMI Payment Model and/or VBP Approach

- The shared accountability APMs, including LAN APM Categories 3B, 4A, 4B, & 4C are preferred.
- However, enhanced fee-for-service payments (LAN APM Categories 2B and 3A) will be accepted.

Technical Assistance Activities Provided to Support Selected Pathway

- VBP strategic design
- Developing Medicaid VBP approaches
- Implementing Medicaid VBP approaches
- Conducting financial simulations

Examples of Technical Assistance Activities

- Develop a VBP options memo or roadmap
- Assist with alignment to other payers and payment frameworks
- Examine strategic VBP considerations (e.g. VBP targets, attribution, and gain-sharing)
- Understand the elements of implementing a VBP within Medicaid managed care
- Identify measures and how to monitor VBP outcomes
- Assist states as they support providers with VBP implementation
- Develop and conduct financial simulation models

Technical Assistance Team

IAP will form a support team specific to each state's needs that includes:

- IAP VBP lead (single point of contact for state)
- Medicaid policy experts
- Subject-matter experts
- Data management experts
- Health information technology experts
- Financial simulation experts

Technical Assistance Components

Component	Timeframe	State Participation
State selection and initial expectation discussions	December – February 2020	State office hours
Kick off and strategic planning for selected states	February – March 2020	Regular strategic planning meetings and one introductory webinar with all states
Individualized program support with assigned IAP VBP lead and team of technical assistance experts	February 2020 – August 2020	Regular contact about support provided and using assistance tools/materials. One hour calls, typically bimonthly.
Periodic peer-to-peer discussions	February 2020 – August 2020	TBD, as identified by state needs
Webinars about VBP and financial simulations	TBD	TBD, as identified by state needs

Polling Question #3

(State Medicaid Participants Only)

Which technical assistance pathway are you most interested in? (Select one)

Pathway 1: Strategic design support in preparation for a specific upcoming CMMI payment model

Pathway 2: Support designing, developing and implementing Medicaid VBP approaches that align with a CMMI payment model and/or VBP approach



How to Express Interest in Value-Based Payment and Financial Simulation Technical Assistance

How to Express Interest

- Expression of Interest Form
<https://www.medicaid.gov/state-resource-center/innovation-accelerator-program/iap-functional-areas/value-based-payment/index.html>
 - General information
 - Description of state request for technical assistance
 - Possible Data Sharing Agreement requirement
 - Scheduling a conference call with CMS and the VBPFs technical assistance team
- Due January 10, 2020



Value-Based Payment and Financial Simulations Technical Assistance Available for Medicaid Agencies

Expression of Interest Form

The purpose of this expression of interest (EOI) form is to help the Medicaid Innovation Accelerator Program (IAP) with the selection process by getting a better sense of your state's goals related to designing, developing, and implementing Medicaid Value-Based Payment (VBP) approaches [i.e., payment models that range from rewarding for performance in Fee-For-Service (FFS) to capitation, including Alternative Payment Models (APM) and comprehensive population-based payments]. During this six-month technical assistance opportunity, IAP will support Medicaid agencies with designing, developing and/or implementing VBP approaches that align with CMMI's payment models and CMS's lessons learned from payment model testing. Details on the technical assistance available for states are outlined in the Program Overview document.

Technical Assistance Pathways

Medicaid agencies can choose to receive technical assistance with one of the following three pathways that align with the CMMI payment models. For the pathway selected, IAP can support three technical assistance activities states select from a menu of options.

Pathway 1: Strategic design support in preparation for a specific upcoming CMMI payment model. Help states design a strategy for developing and implementing a Medicaid VBP approach in preparation for a [CMMI payment model](#) application. IAP assistance would take place prior to the release of a Request for Applications for a given model.

To identify upcoming CMMI payment models, go to this page: <https://innovation.cms.gov/initiatives/#views=models>, click on the "More search options" drop down, and check the "Announced" box.

Pathway 2: Support designing, developing and implementing Medicaid VBP approaches that align with a CMMI payment model and/or a CMMI VBP approach. Assist states with designing, developing and implementing Medicaid VBP approaches that align with:

- [CMMI payment models](#), such as the [Advanced Alternative Payment Models under the Quality Payment Program](#), Bundled Payments for Care Improvement, Next Generation or other Accountable Care Organization (ACO) Models, and Strong Start.
- CMMI VBP approaches that are defined by the Health Care Payment Learning and Action Network (LAN) [Alternative Payment Model \(APM\) Framework](#) categories. The shared accountability APMs, including per member per month payments, gain- or risk-sharing approaches, global payments, and integrated delivery system (LAN APM Categories 3B, 4A, 4B, & 4C of the LAN's Refreshed APM Framework) are preferred. However, enhanced fee-for-service payments (LAN APM Categories 2 and 3A) are also acceptable.

To identify CMMI payment models, go to this page: <https://innovation.cms.gov/initiatives/#views=models>. To identify CMMI VBP approaches, select one of

State Selection Factors

- Team Composition
 - Commitment from State Medicaid Director
 - State Medicaid staff as the IAP lead accountable for the day-to-day work of the technical assistance
 - Acknowledgement that team members will have sufficient time and resources for this six-month effort

State Selection Factors

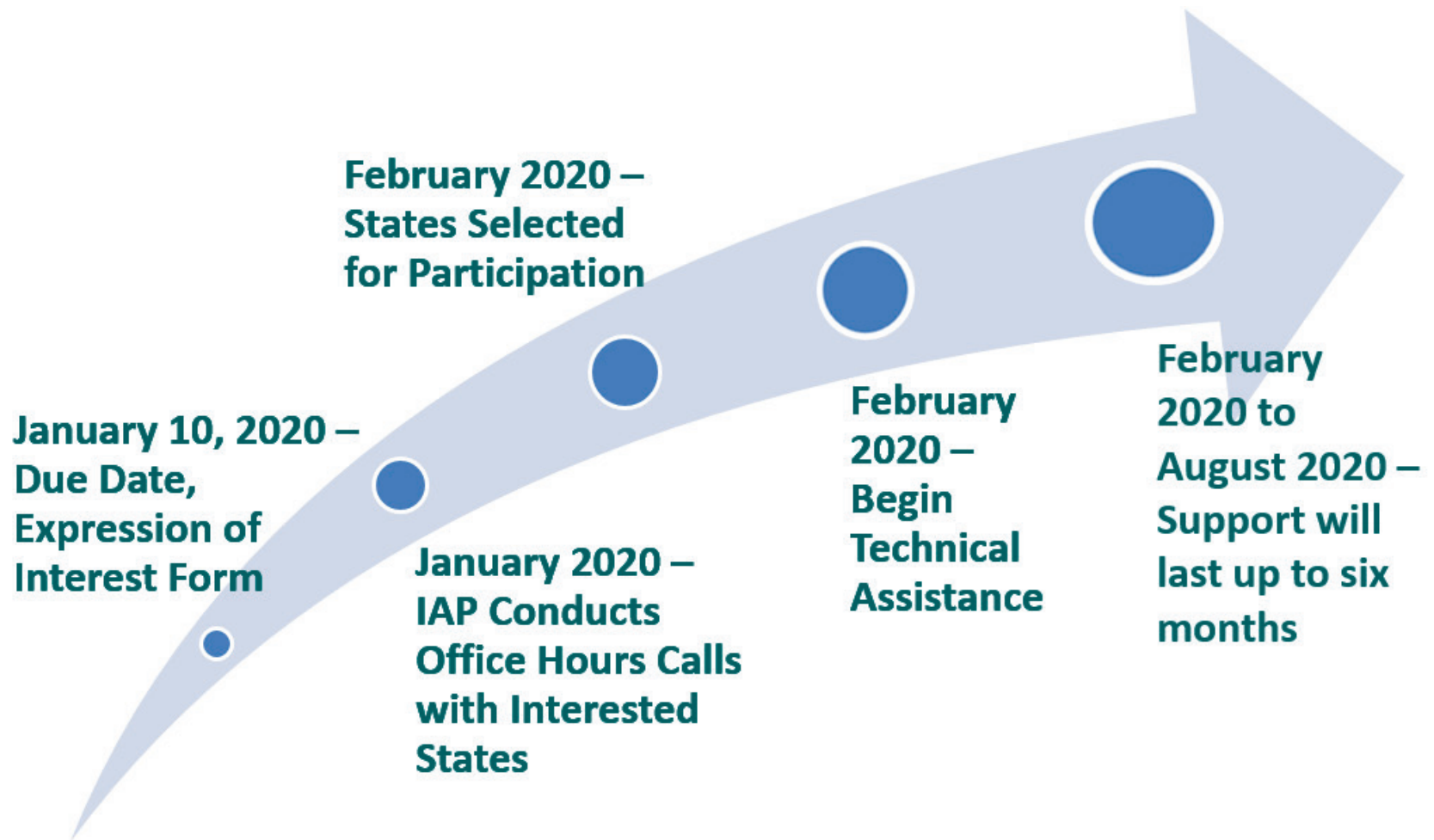
- Indication that Medicaid payment reform is a priority
- Ability to clearly articulate VBP goals and technical assistance needs for six-month time period
- Capacity to begin work shortly after selection

Benefits to States

A combination of individualized and cross-state technical assistance that is:

- Tailored to states' existing environment, resources, policy levers, Medicaid payment and delivery system reform efforts, and unique challenges
- Targeted to states in designing and implementing VBP approaches in Medicaid, including those in need of support in developing financial simulations for these efforts

Key Dates



Webinar Questions or Comments?

Use the chat box to send in your written question.

Polling Question #4

(State Medicaid Officials Only)

Based on what you heard, is your state interested in applying for VBPFs technical assistance?

- Yes
- No
- Unsure

Thank You!

Thank you for joining today's webinar.

Please take a moment to complete a short feedback survey.

States with questions about this opportunity can email:

katherine.vedete@cms.hhs.gov