Medicaid Innovation Accelerator Program (IAP)

Information Session:
Value-Based Payment and Financial Simulations Technical Support Opportunity

March 14, 2018
3:00 PM-4:00 PM ET
Logistics for the Webinar

- All lines will be muted
- To participate in a polling question, exit out of “full screen” mode
- Use the chat box on your screen to ask a question or leave a comment
Welcome!

Karen LLanos, Director, Medicaid IAP
Center for Medicaid and CHIP Services (CMCS)
Centers for Medicare and Medicaid (CMS)
IAP Team for Value-Based Payment and Financial Simulations

- Karen LLanos and Katherine Griffith, Medicaid IAP, CMCS
- Negussie Tilahun and Asher Mikow, Financial Management Group, CMCS

Contracting Team
- NORC at the University of Chicago: Scott Leitz, Kevin Koenig, Lynne Page Snyder
- Partners
  - Center for Health Care Strategies: Tricia McGinnis
  - RAND Corporation: Chapin White
  - Actuarial Research Corporation: Gerald Riley
Agenda for Today’s Call

- What is the Medicaid Innovation Accelerator Program?
- Overview of Value-Based Payment and Financial Simulations (VBPFSS) Technical Support Available to State Medicaid Agencies
- How to Apply for Technical Support
- Next Steps
Polling Question #1

Who do we have on the webinar today?

- State Medicaid agency
- Other state agency
- Health care provider
- Health plan/managed care organization
- Advocacy organization
- Research organization
- Other
Polling Question #2
(State Medicaid Participants Only)

Has your state participated in an IAP technical support opportunity before?

- Yes
- No
- Do Not Know/Other
What is the Medicaid Innovation Accelerator Program (IAP)?
Medicaid IAP

- Four year commitment by CMS to build state capacity and accelerate ongoing innovation in Medicaid through targeted technical assistance*

- A CMMI-funded program that is led by, and lives in, CMCS

- Supports states’ and HHS delivery system reform efforts
  - The end goal for IAP is to increase the number of states moving towards delivery system reform across program priorities

- Not a grant program; targeted technical assistance

*IAP refers to “technical assistance” as “support,” “program support” or “technical support”.*
IAP Program and Functional Areas

Medicaid Delivery System Reform

Program Areas

- Improving Care for Medicaid Beneficiaries with Complex Care Needs and High Costs
- Promoting Community Integration Through Long-Term Services and Supports
- Supporting Physical and Mental Health Integration
- Reducing Substance Use Disorders

Functional Areas

- Data Analytics
- Quality Measurement
- Performance Improvement
- Value-Based Payment and Financial Simulations
How Do We Define Success Across IAP?

- Has participation in IAP led to increased delivery system reform in the IAP program priority areas/populations?

- Has IAP increased states’ capacity to make substantial improvements in:
  - Better care, smarter spending, healthier people?

- Has IAP built states’ capacity in the following areas:
  - Data analytics, quality measurement, performance improvement, value-based payment and financial simulations?
IAP VBPFS Technical Support

• Began in July 2017 with the selection of 9 states and the District of Columbia to receive targeted technical support

• New round of technical support is open, with the selection of states by July 2018

• All states and territories are encouraged to apply
Overview of Value-Based Payment and Financial Simulations (VBPFSS) Technical Support Available to State Medicaid Agencies
Goals for VBPFS Technical Support

• Support states as they develop Medicaid VBP models and/or enhance and expand existing state Medicaid payment reform efforts.
  
  – **VBP Definition**: Payment models that range from rewarding for performance in fee-for-service to capitation, including alternative payment models and comprehensive population-based payments.
States can receive support with:

- VBP strategic design
- Developing Medicaid VBP approaches
- Implementing Medicaid VBP approaches
- Conducting financial simulations

*States that are currently participating in any Medicaid IAP technical support opportunity are welcome to apply*
Examples of Technical Support Activities

- Develop a VBP options memo or roadmap
- Assist with alignment to other payers and payment frameworks
- Examine strategic VBP considerations (e.g. VBP targets, attribution, and gain-sharing)
- Understand the elements of implementing a VBP within Medicaid managed care
- Identify measures and how to monitor VBP outcomes
- Support states as they support providers with VBP implementation
- Develop and conduct financial simulation models
Polling Question #3
(State Medicaid Participants Only)

Which types of technical support activities are you most interested in? (You may select more than one)

- Develop a VBP options memo or roadmap
- Assist with alignment to other payers and payment frameworks
- Examine strategic VBP considerations (e.g. VBP targets, attribution, and gain-sharing)
- Understand the elements of implementing a VBP within Medicaid managed care
- Identify measures and how to monitor VBP outcomes
- Support you, the state, with supporting providers as they implement VBP
- Develop and conduct financial simulation models
IAP will form a support team specific to each state’s needs that includes:

- IAP VBP lead (single point of contact for state)
- Medicaid policy experts
- Subject-matter experts
- Data management experts
- Health information technology experts
- Financial simulation experts
## Technical Support Components

<table>
<thead>
<tr>
<th>Component</th>
<th>Timeframe</th>
<th>State Participation</th>
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<tbody>
<tr>
<td>State selection and initial expectation discussions</td>
<td>April-June 2018</td>
<td>State office hours</td>
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<tr>
<td>Kick off and strategic planning for selected states</td>
<td>July 2018</td>
<td>Regular strategic planning meetings and one introductory webinar with all states</td>
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<td>Individualized program support with assigned IAP VBP lead and team of technical support experts</td>
<td>July 2018 – July 2019</td>
<td>Regular contact about support provided and using assistance tools/materials. One hour calls, typically bimonthly.</td>
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<td>Periodic peer-to-peer discussions</td>
<td>July 2018 – July 2019</td>
<td>TBD, as identified by state needs</td>
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<tr>
<td>Educational webinars about VBP and financial simulations</td>
<td>TBD</td>
<td>TBD, as identified by state needs</td>
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Polling Question #4
(State Medicaid Officials Only)

What issues or topics regarding the development of VBP approaches are most challenging for your state? (You may select more than one)

- Stratifying and/or targeting discrete population(s)
- Identifying which type of VBP to develop
- Understanding how to work with managed care organizations
- Implementing payment strategies
- Improving coordination across providers/systems
- Forecasting the impact of the VBP using financial simulation models
- Other
How to Apply for Value-Based Payment and Financial Simulation Technical Support
How to Apply: Expression of Interest

- Expression of Interest Form
- General information
- Description of state request for technical support
- Possible Data Sharing Agreement requirement
- Scheduling a conference call with CMS and the VBPFS technical support team
- Due April 13, 2018
State Selection Factors

- Team Composition
  - Commitment from State Medicaid Director
  - State Medicaid staff as the IAP lead accountable for the day-to-day work of the technical support
  - Acknowledgement that team members will have sufficient time and resources for this effort for 12 months

- Evidence that Medicaid payment reform is a priority

- Ability to clearly articulate VBP goals and technical support needs

- Capacity to begin work shortly after selection
Examples of States That Could Benefit from Technical Support

- Who are in early stages of developing their VBP approach and would like to further refine or accelerate their process
- Have existing programs and are interested in integrating or improving VBP strategies
- Who want to use VBP approaches to spread a model to other populations, areas of the state, provider types
Benefits to States

A combination of individualized and cross-state technical support that is:

• Tailored to states’ existing environment, resources, policy levers, Medicaid payment and delivery system reform efforts, and unique challenges; and

• Targeted to states in designing and implementing VBP approaches in Medicaid, including those in need of support in developing financial simulations for these efforts.
April 13, 2018 – Due Date, Expression of Interest Form

April-May 2018 – CMCS Conducts Office Hour Calls with Interested States

June 2018 – States Selected for Participation

July 2018 – Begin Technical Support

July 2018 – July 2019 Support will last up to 12 months
Next Steps
Webinar Questions or Comments?

Use the chat box to send in your written question.
Polling Question #5
(State Medicaid Officials Only)

Based on what you heard, is your state interested in applying for VBPFS technical support?

- Yes
- No
- Unsure
Thank You!

Thank you for joining today’s webinar.

Please take a moment to complete a short feedback survey.

States with questions about this opportunity can email: MedicaidIAP@cms.hhs.gov