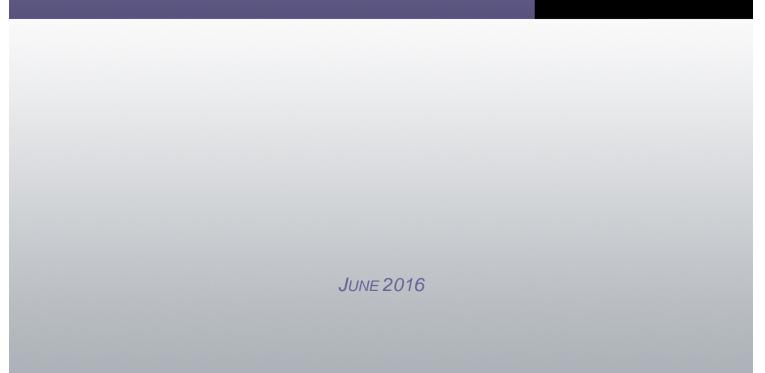
# EB 744 (M) CMS NARRATIVE SUMMARY JUNE 2016



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### 1.1.1 Operations

Enrollment Broker Medicaid Managed Care enrollments for STAR and STAR+PLUS reported in June for a July 1<sup>st</sup> enrollment decreased 0.14% to a total of 3,411,377 enrollments.

The Dental Program reported 2,881,917 enrollments in June for a July 1<sup>st</sup> effective date, which is a 0.26% decrease from last month.

In June, the English Call Center queues had an AB Rate of 1.5% and an ASA of 17 seconds – meeting both performance requirements. The Spanish Call Center queues had an AB Rate of 1.2% and an ASA of 22 seconds in June, also meeting both performance requirements.

The Call Center Quality Assurance rate for the May 2016 QA sample results reported in July is 100% for EB KPR 47 and 97.3% for EB KPR 50.

The Enrollment Broker Mail House continued its efforts in June to inform Managed Care recipients about their medical and dental enrollment options in Managed Care areas. The Enrollment Broker Mail House mailed out 103,427 enrollment mailings for the Medicaid Managed Care Program and 68,698 enrollment mailings for the Dental Program.

During June, outreach staff members completed a total of 6,389 home visit attempts for the Enrollment Broker Medicaid Managed Care Program, compared to 7,563 in May. Outreach staff also completed 51,118 phone call attempts in June, which is a decrease from the 51,949 phone call attempts completed in May. In June, outreach staff members completed a total of 2,124 field events for the Medicaid Managed Care Program, compared to 2,223 completed in May. Field events include enrollment events, community meetings, presentations, and health fairs.

#### 1.1.1.1 Mail Summary

Monthly Ongoing Mailings									
Task 01/16 02/16 03/16 04/16 05/16 06/16									
Mandatory Medical Enrollment Kits/Requests (STAR, STAR+PLUS, SNS, NS, & TP40's)	89,101	99,609	123,438	95,989	92,050	95,092			
STAR & STAR+PLUS Voluntary Letters	4,410	11,909	15,905	23,840	7,835	8,335			
Mandatory Dental Enrollment Kits/Requests	66,939	57,237	101,382	67,293	65,896	68,698			

(Table 1.1.1.1A) Mail Summary: The table shows the total volumes mailed for the MMC Medical and Dental programs during each month. (SNS=STAR/NorthSTAR, NS=NorthSTAR only)

#### 1.1.1.2 Field Operations Summary

During June, outreach staff members completed a total of 6,389 home visit attempts for the Enrollment Broker Medicaid Managed Care Program, compared to 7,563 in May. Outreach staff also completed 51,118 phone call attempts in June, which is a decrease from the 51,949 phone call attempts completed in May. In June, outreach staff members completed a total of 2,124 field events for the Medicaid Managed Care Program, compared to 2,223 completed in May. Field events include enrollment events, community meetings, presentations, and health fairs.

Outreach Activities								
Task	01/16	02/16	03/16	04/16	05/16	06/16		
Medicaid Managed Care Phone Calls	41,841	40,314	51,050	47,782	51,949	51,118		
Medicaid Managed Care Home Visits	6,574	7,691	8,151	6,667	7,563	6,389		
*Enrollments processed	10,545	12,103	14,583	14,009	14,757	15,903		
Plan Changes processed	669	542	896	841	835	838		
Medicaid Managed Care Enrollment Events	238	296	314	410	302	244		
Medicaid Managed Care Presentations (non-enrollment event)	58	59	64	79	59	72		
Medicaid Managed Care Community Meetings (non-enrollment event)	2,056	1,965	2,032	2,032	1,843	1,791		
Medicaid Managed Care Health Fairs (non-enrollment event)	8	26	14	23	19	17		

(Table 1.1.1.2A) Outreach Activity: The table shows the Outreach activity for the month. \*These totals reflect the number of enrollment actions performed by field outreach.

#### 1.1.1.3 Enrollments Summary

Tables 1.1.1.3A, 1.1.1.3B, 1.1.1.3C, and 1.1.1.3D give an overview of the enrollment activity in the Enrollment Broker Medicaid Managed Care and Dental Programs reported in June for a July 1<sup>st</sup> effective date. Medicaid Managed Care STAR and STAR+PLUS Programs reported 3,411,377 enrollments in June for a July 1<sup>st</sup> effective date, representing a 0.14% decrease in enrollment.

The Dental Program reported 2,881,917 enrollments in June for a July 1<sup>st</sup> effective date, which is a 0.26% decrease from last month.

Total Unduplicated Enrollments by Program								
State Cutoff Month	STAR	STAR + PLUS	Total Unduplicated Enrollments					
Jan-16	2,858,917	534,611	3,393,528					
Feb-16	2,845,512	534,467	3,379,979					
Mar-16	2,831,495	535,503	3,366,998					
Apr-16	2,839,454	537,512	3,376,966					
May-16	2,875,902	540,194	3,416,096					
Jun-16	2,870,029	541,348	3,411,377					

(Table 1.1.1.3A) Total Unduplicated Enrollments by Program as reported in EB 100.1 - Confirmed Eligibles - Summary MMC.

Total Unduplicated New Monthly Enrollments by Program								
State Cutoff Month	STAR	STAR + PLUS	Total Unduplicated New Monthly Enrollments					
Jan-16	138,753	14,669	153,422					
Feb-16	182,272	14,596	196,868					
Mar-16	188,429	15,402	203,831					
Apr-16	181,688	14,151	195,839					
May-16	208,234	16,306	224,540					
Jun-16	159,792	12,984	172,776					

(Table 1.1.1.3B) Total Unduplicated New Monthly Enrollments by Program as reported in EB 100.1 - Confirmed Eligibles - Summary MMC.

Dental Enrollments								
State Cutoff Month	Total Enrollment							
Jan-16	141,164	2,881,114						
Feb-16	176,445	2,869,052						
Mar-16	182,524	2,850,874						
Apr-16	178,365	2,857,550						
May-16	201,405	2,889,460						
Jun-16	159,613	2,881,917						

(Table 1.1.1.3C) Dental Enrollments as reported in EB 100.1 -Confirmed Eligibles - Summary MMC.

	Total Voluntary Choice Enrollment Rate by Program									
State Cutoff Month	STAR Choice Enrollment	Default STAR	STAR+PLUS Choice Enrollment	Default STAR+PLUS	Dental Choice Enrollment	Default Dental				
Jan-16	73.6%	26.4%	66.1%	33.9%	72.4%	27.6%				
Feb-16	76.0%	24.0%	70.7%	29.3%	73.5%	26.5%				
Mar-16	76.6%	23.4%	70.0%	30.0%	76.2%	23.8%				
Apr-16	76.1%	23.9%	69.9%	30.1%	75.3%	24.7%				
May-16	78.1%	21.9%	69.0%	31.0%	77.3%	22.7%				
Jun-16	77.0%	23.0%	70.0%	30.0%	77.1%	22.9%				

(Table 1.1.1.3D) The table above shows an overview of the voluntary choice rates and default rates for each Program by month for the current fiscal year. The enrollment totals are reported in EB 100.1 - Confirmed Eligibles - Summary MMC.

## 1.1.2 Call Center

The section below summarizes the Call Center performance for all English and Spanish queues. The Average Staff on Phones for June was 205.

	English Call Center Production								
Month	Year	Forecast Calls	Calls Offered	Calls Handled	Sys Out Calls	Average Handle Time	Average Speed of Answer	Abandon	% Abandon
October	2015	169,158	168,287	159,665	417	521	24	8,204	4.9%
November	2015	140,866	141,230	130,998	495	521	36	9,735	6.9%
December	2015	160,784	152,671	145,531	333	511	24	6,805	4.5%
January	2016	174,404	169,470	157,358	369	515	38	11,743	6.9%
February	2016	167,831	157,685	145,693	294	538	48	11,697	7.4%
March	2016	171,643	166,635	157,185	134	537	79	9,316	5.6%
April	2016	160,245	145,186	140,113	231	530	42	4,842	3.3%
Мау	2016	155,925	137,699	133,790	110	535	36	3,798	2.8%
June	2016	159,898	139,044	136,913	112	528	17	2,018	1.5%
AVG		162,306	153,101	145,250	277	526	39	7,573	4.9%
Totals		1,460,754	1,377,907	1,307,246	2,495			68,158	
KPR							< 90		≤ 8%

(Table 1.1.2A) English Call Center Production.

	Spanish Call Center Production								
Month	Year	Forecast Calls	Calls Offered	Calls Handled	Sys Out Calls	Average Handle Time	Average Speed of Answer	Abandon	% Abandon
October	2015	46,943	46,701	45,081	267	605	32	1,353	2.9%
November	2015	40,877	40,982	39,063	334	613	47	1,585	3.9%
December	2015	44,500	42,254	40,973	201	597	29	1,078	2.6%
January	2016	51,316	49,864	47,714	196	593	46	1,954	3.9%
February	2016	57,889	54,390	50,690	149	613	73	3,551	6.5%
March	2016	59,590	57,852	55,526	104	613	80	2,222	3.8%
April	2016	53,722	48,674	47,305	119	598	50	1,250	2.6%
Мау	2016	49,758	43,942	42,855	77	603	44	1,010	2.3%
June	2016	49,981	43,463	42,871	86	603	22	506	1.2%
AVG		50,508	47,569	45,786	170	604	49	1,612	3.4%
Totals		454,576	428,122	412,078	1,533			14,509	
KPR			Coll Contor Proc				< 90		≤ 8%

(Table 1.1.2B) Spanish Call Center Production.